

List of clients

1. Delegation of the European Union to Serbia
www.europa.rs
In-house "Training in conflict management" for the EU Delegation staff

2. Hypo Group Alpe Adria
www.hypo-alpe-adria.rs
Information assets classification and information system implementation interactive workshops

3. West Pharmaceutical d.o.o.
www.westpharma.com
Improving teamwork and leadership skills for middle management.

4. Yura Corporation d.o.o.
www.yuracorp.co.kr
Improving internal communication, leadership and problem solving skills for middle management

5. NLB Banka
www.nlb.rs
Customer service and telephone sales performance improvement for telephone info center employees

6. ARDA
www.centarzarazvoj.org
Centre for the Development - Jablanica and Pcinja Business analysis project of digital transformation

7. Embassy of Finland, Belgrade
<http://www.finska.co.rs>
Lean and kaizen business development workshop for Embassy employees

8. Panter d.o.o.
www.panter.co.rs/
Sales performance improvement and retail selling skills for retail store chain throughout Serbia

9. Termorad d.o.o.
www.termorad.rs
Innovation management and lean business performance improvement for company managers

10. Lukoil Srbija a.d.
www.lukoil.rs
Customer service and B2B sales improvement for regional managers and franchise owners

11. RAS Development Agency of Serbia
www.ras.gov.rs/en
RI2integrate project – Strengthening the research infrastructure in the Danube Region action plan


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12. Eaton Electric d.o.o. Srbija
www.eaton.rs
Conflict management training for company managers and supervisors

13. Crnogorski Telekom a.d.
www.telekom.me
Team work, leadership, problem solving skills and innovation management for middle management

14. BEKO Balkan d.o.o.
www.beko-sr.com
Organizational culture, values, motivation, feedback, communication, time management, team work

15. Novaston d.o.o.
www.novaston.com
Leadership, team work, internal communication sales negotiation, time management in-house training

16. ISOMAT Šimanovci
www.isomat.gr/sr/
Debt collection training and sales management improvement for key account managers

17. Century 21 Srbija
www.century21.rs
Key account sales performance improvement for regional sales managers

18. DIS Krnjevo
www.disyu.com
Train the trainer skills, leadership and teamwork training for top management


19. Grubin d.o.o.
www.grubin.rs
Sales skills improvement training for retail store chain managers and employees

20. ChickProm d.o.o.
www.chickprom.rs
Solving management problems, sales management improvement for company management

21. TOTAL Serbia
www.total-serbia.rs
Innovation and business transformation workshop for regional employees of multinational company

22. Coficab Serbia
www.coficab.com
Motivation, conflict resolution, time management, lean improvements for company managers


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23. Moto Bike Shop
www.motobikeshop.rs
Development of sales strategy and implementation of debt collection and sales training workshops

24. NS Nekretnine
www.nekretnine-novisad.rs
Leadership, employee motivation, company values, team work improvement training for group managers

25. Jasmin
www.jasmin.rs/
Sales skills improvement and customer service for store managers. Performance consulting.

26. Zemax Jeans
www.zemaxjeans.rs
Retail sales skills training for the chain of clothing stores for company managers and employees

27. Atlantic Group
www.atlantic.hr/en/
Elementary and advanced "Train the Trainer" „training course for company managers

28. Gruner Serbian
www.gruner.de
Lean and kaizen business improvement training for factory managers and supervisors

29. Microsoft BIH
www.microsoft.com/bs/ba/
Sales presentation and public speaking skills for key account managers

30. 360 Payment Solutions
www.360-paymentsolutions.com
Sales training for regional key account managers for international company

31. Okov d.o.o.
www.okov.me/en/
Advanced "Train the Trainer" training course for company department sales managers

32. Quadra Graphic
www.quadragraphic.com/
Major account sales strategy training for sales managers and employees

33. Paragraf d.o.o.
www.paragraf.rs
Sales presentation and public speaking skills improvement for sales managers.


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34. Mladinska Knjiga Beograd
www.mladinska.rs
Telephone sales and customer skills for telephone sales center employees

35. Kleffmann Group
www.kleffmann.com
Sales call skills and major sales strategy improvement for key account managers.

36. Home Page
www.homepage.rs/en/
Marketing and sales strategy, innovation management, business development

37. Termodom d.o.o.
www.termodom.rs
Sales skills and customer service improvement for store managers. Performance consulting.

38. Microsoft Macedonia
www.microsoft.com/mk/
Sales presentation and public speaking skills for key account managers

39. Fornetti Subotica
www.fornetti.rs
Sales skills improvement and customer service for store managers. Performance consulting.

40. Joombooz
www.joombooz.com
Marketing and sales strategy, innovation management, business development

41. DeVel-Pro d.o.o. Srbija
www.delvel-pro.rs
Telephone sales and telephone customer skills for telephone sales center employees

42. IvDam Process Control doo d.o.o.
www.ivdamprocess.com
Lean improvements, sales and customer service improvements for Emerson representative in Serbia

43. Gradanski Oglasnik N.Sad
www.gradjanskioglasnik.rs
Telephone sales and customer skills training for telephone sales center employees

44. Hyundai d.o.o. Srbija
www.hyundai.co.rs
Customer service management and CRM software implementation for sales managers


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45. BG Reklam d.o.o Beograd
www.bgreklam.rs
Lean, kaizen, 4S methodology for company management. Performance consulting.
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46. Aledjo doo
www.aledjo.rs
Digital transformation workshop, digital road map and strategy development
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47. Lanus d.o.o. Beograd
www.lanus.rs
Telephone sales and customer skills for telephone sales and call center employees
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48. Tigat Tyres I.I.c.
www.michelin.rs
Communication in the purchasing department for Tigar Tires Michelin company in Pirot
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49. Mokrin House of Ideas
www.mokrinhouse.com
Digital transformation workshop, digital road map and strategy development
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50. Slovo d.o.o.
www.slovo.co.rs
Digital transformation workshop, digital road map and strategy development
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51. Mujen Lux Travel
www.mukenlux.com
Telephone sales and telephone promotion skills training for sales agents
- 
52. Koli Socks
www.kolysocks.com
Digital transformation workshop, digital road map and strategy development
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53. Sparkasse Banka Sarajevo
www.sparkasse.ba
Key account management and customer service management for branch managers
- 
54. NELT Serbia
www.nelt.rs
Sales communication training for Banim Reklame from Kraljevo, member of NELT Group
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55. Keprom Srbija
www.keprom.rs/
Training program for b2b sales agent force on advanced b2b negotiation
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56. VIP Mobile d.o.o. Srbija
www.vipmobile.rs
Debt collection training and sales management for debt collection department
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57. Partner d.o.o. Tuzla
www.partner.ba
Business improvement program, business diagnostics, analyses, recommendations
- 
58. Holcim Srbija Popovac
www.holcim.com
Sales skills improvement and customer service training for key account clients
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59. DrGiffing Centre
www.drgifing.com
Sales skills improvement workshop for company employees and sales managers
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60. Nekretnine Obradovic
www.nekretnineobradovic.rs
Sales skills training for real estate sales managers and real estate agents
- 
61. Lobo DMS
www.lobodms.com
Sales training for German Document Management software company
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62. Montenegro Stars Budva
www.montenegrostars.com
Sales performance improvement and customer servicetraining. Performance consulting.
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63. A2B Kurir d.o.o. Beograd
www.a2bkurir.com
Sales skills and customer service improvement for store managers. Performance consulting.
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64. DES d.o.o. Subotica
www.des-kazani.rs/
Lean and kaizen business improvement training and consulting program
- 
65. Serbian Chambers of Commerce
www.pks.rs
Sales and marketing improvement for leading companies in Smederevo region
- 
66. Monte Agro beograd
www.monteagro.co.rs
Sales performance improvement and sales management for store managers
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67. Trim d.o.o Jagodina
www.trim.rs
Sales strategy and sales planning for company managers and key account managers
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68. Info Team d.o.o. Novi Sad
www.info-team.rs
Telephone sales and telephone customer skills for telephone sales center employees
- 
69. Mediator Trade Beograd
www.mediatortrade.com
Sales improvement and sales management for company managers. Performance consulting.
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70. Enel d.o.o.
www.enelva.rs/
Sales training for key account managers for distributing company in Valjevo
- 
71. Office1 Superstore Srbija
www.office1.co.yu
Sales performance improvement and sales management for the retail chain.
- 
72. ATB Sever d.o.o. Subotica
www.sever.co.yu
Sales improvement and customer service management for middle management
- 
73. Direct Media d.o.o. Beograd
www.directmedia.co.rs
Creativiti and innovation management for company middle management
- 
74. Knjaz Milos a.d. Arandjelovac
www.knjaz.co.rs
Sales improvement and sales management for regional managers
- 
75. Anlek d.o.o. Beograd
www.anlek.co.rs
Sales performance improvement and sales management for store managers
- 
76. Serbia Broadband Beograd
www.sbb.co.rs
Debt collection and customer service training for customer support department
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77. UpLiving d.o.o.
www.upliving.rs/
Digital transformation workshop, digital road map and digital strategy development
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78. Uradi Zaradi
www.uradi-zaradi.rs
Konsalting i koučing start-up kompanije u razvoju poslovanja i prodajne strategije 
79. Mantacore Inc Sweden
www.mantacore.se
Sales and marketing strategy and business startup feasibility study, call center improvement 
80. Drina Plastika
www.drina.rs
Leadership, employee motivation, time management, team work for managers-supervisors 
81. Procesing d.o.o.
www.kilnprocesing.com
Digital transformation workshop, digital road map and digital strategy development 
82. ĐAK sport d.o.o.
www.djaksport.com
Sales performance improvement and sales management for store managers for retail chain 
83. Beta News Agency
www.beta.rs/
Digital transformation workshop, digital road map and digital strategy development 
84. ABC Prevodi
www.abcprevodi.co.rs
Sales skills improvement workshop for sales managers and employees 
85. Premil d.o.o.
www.premil.rs/en/
Digital transformation workshop, digital road map and digital strategy development 
86. Total d.o.o. Skopje
www.total.com.mk
Public training in sales organisation and sales management 
87. WOWD Inc. Silicon Valley
www.wowd.com
Marketing strategy and initial content for Silicon Valley USA internet startup 
88. Inno Group Beograd
www.innogroup.biz
Debt collection training and sales management for key account managers 

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89. Intermex d.o.o. Beograd
www.intermex.co.rs
Sales improvement and startegy for key account managers
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90. Zorka Pharma a.d. Sabac
www.zorkapharma.com
On-line communication strategy and corporate web site redesign.
- 
91. NIS Naftagas a.d. Novi Sad
www.nis-naftagas.co.rs
Information systems security management training for company management.
- 
92. Galenika a.d. Bograd
www.galenika.co.rs
Sales improvement and startegy for key account managers
- 
93. JKP Cistoca Novi Sad
www.cistocans.co.rs
Internal communication and solving management problems training for middle management.
- 
94. Amis Telekom Slovenia
www.amis.net
Sales and marketing strategy for new market presence and positioning
- 
95. Zlatara Andrejevic Beograd
www.zlatara.net
On-line communication and sales strategy and corporate web site redesign
- 
96. Minel Schreder Beograd
www.minel-schreder.co.rs
On-line communication and sales strategy and corporate web site redesign
- 
97. Business Innovation Center – Kragujevac
www.bickg.rs
Innovation, digital transformation, e-commerce and internet business in Serbia public training
- 
98. Boneda d.o.o.
www.boneda.rs
Digital transformation workshop, digital road map and digital strategy development
- 
99. I-Granites Arandjelovac
www.igranites.com
Software information system development for leading stone cutting and didtribution company
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100. Unitrag d.o.o.
www.unitrag.com
Digital transformation workshop, digital road map and digital strategy development
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101. Holiday doo Šabac
www.autokucaholliday.co.rs
Sales and marketing improvement for company sales representatives – car salesman
- 
102. Pentax TT d.o.o.
www.pentakstt.com
Digital transformation workshop, digital road map and digital strategy development
- 
103. Local Development Agency Gradiska projekat GIZ www.giz.de/en/
Marketing strategy and marketing materials production for industrial zone in BIH
- 
104. Jamax-M d.o.o. Cacak
www.jamaxm.co.rs
Sales and marketing improvement for company managers
- 
105. Pogodak d.o.o. Beograd
www.pogodak.co.rs
Sales and marketing strategy for new market presence and positioning for local search engine
- 
106. F-Secure d.o.o. Beograd
www.f-secure.co.rs
Sales and marketing strategy for new market presence and positioning
- 
107. Ludan Engineering d.o.o.
www.ludan.rs
Digital transformation workshop, digital road map and digital strategy development
- 
108. Almex d.o.o. Pancevo
www.almex.co.rs
On-line communication and sales strategy and corporate web site redesign
- 
109. Adore d.o.o. Beograd
www.cokolada.co.rs
On-line communication and sales strategy and corporate web site redesign
- 
110. NUNS Srbija
www.nuns.org.rs
On-line communication and sales strategy and corporate web site redesign
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